



The Burlington County Bar Association's  
Commercial Subcommittee presents

# Insurance Coverage Claims and Litigation

**March 20, 2012**  
**4:30 - 6:45 p.m.**

County Office Building  
3rd Floor, Courtroom 2  
Mt. Holly

**Cost:**

- \$40** BCBA Members
- \$70** Non-member Attorneys
- \$10** Paralegals
- Free** to Law Students,  
Burl Co. Law Clerks & Judges

For PA credits, please add a credit fee of \$13 to your registration and provide your PA I.D. number.

*Speaker:*

**Steven J. Polansky, Esq.**  
Marshall, Dennehey, Warner, Coleman & Goggin

## ***Additional Speakers to be Announced***

*Moderator:*

**James H. Landgraf, Esq.**  
Dilworth Paxson, LLP

Commercial litigation is increasingly becoming intertwined with insurance coverage issues. Commercial enterprises are purchasing more complex comprehensive general liability and business owner policies, umbrella coverage is becoming more common, contracts increasingly require one or the other party to maintain coverage with "added insurance" provisions and even statutory schemes. When suit is filed against a business entity, its first thought is to seek defense and coverage from its carrier! Plaintiffs in actions against commercial entities are often in the position that, absent coverage, they will be faced with an uncollectable judgment!

This program will provide insight and direction on what issues face the insureds, carriers and plaintiffs in dealing with coverage on commercial actions and how to best position themselves to seek the most advantageous positions. Topics will include analysis of underlying coverage protections and limitations; first party and added insured defense and coverage claims and defenses; claims by a plaintiff for coverage or damages against a carrier; and the procedural options to seek determinations on these issues.

This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 2.4 hours of total CLE credit. Of these, 0 qualify as hours of credit for ethics/professionalism, and 2.4 qualify toward certification in civil trial law. *Actual credits earned may be less if seminar is less than 120 minutes.* 2.0 hours of Substantive credit from the PA CLE Board is also available. For PA credits, please add a credit fee of \$13 to your registration and provide your PA I.D. number.

**Insurance Claims Seminar - 2/20/12 ~ Clip & Return**

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**Deadline for advance reservations is 2/16/12**  
**Fax your registration to 609.261.5423**  
**Questions? Call 609.261.4542**

**Burlington County Bar Association**  
**45 Grant Street**  
**Mount Holly, NJ 08060**